

	2019 Annual Budget	2019 1-Month Budget	Current Month Actual	Current Month Variance	Current YTD Budget	Current YTD Actual	Year To Date Variance	Comments
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Operating Revenue

Monthly Care Fees (Incl. Type C)	4,449,972	370,831	330,407	(40,424)	3,337,479	2,862,127	(475,352)	
Fee Subsidy	(249,996)	(20,833)	(17,604)	3,229	(187,497)	(144,277)	43,220	
SNF Private Patient Fees	1,601,148	133,429	100,900	(32,529)	1,200,861	1,004,115	(196,746)	
AL Private Patient Fees	409,548	34,129	38,090	3,961	307,161	365,068	57,907	
Medicare Type A and Type B	2,072,100	172,675	108,437	(64,238)	1,554,075	1,339,970	(214,105)	
Amortized Entry Fees	942,312	78,526	80,900	2,374	706,734	696,189	(10,545)	
Services to Medical Director	12,840	1,070	0	(1,070)	9,630	0	(9,630)	
Guest Charges	35,004	2,917	5,046	2,129	26,253	46,415	20,162	
Processing & Community Fees	9,756	813	0	(813)	7,317	8,000	683	
Other Resident Fees/Revenue	14,004	1,167	1,820	653	10,503	17,233	6,730	
Total Operating Revenue	9,296,688	774,724	647,996	(126,728)	6,972,516	6,194,840	(777,676)	

Expense

Operating Expense	11,640,432	975,740	950,345	25,395	8,713,212	8,648,775	64,437	
Depreciation	680,424	56,702	58,086	(1,384)	510,318	522,773	(12,455)	
Total Expense	12,320,856	1,032,442	1,008,431	24,011	9,223,530	9,171,548	51,982	

Operating Income/(Loss)	(3,024,168)	(257,718)	(360,435)	(102,717)	(2,251,014)	(2,976,708)	(725,694)	
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Other Income & Expense

Donations & Bequests	80,004	6,667	1,145	(5,522)	60,003	74,429	14,426	
Planning & Development	(39,996)	(3,333)	0	3,333	(29,997)	(25,375)	4,622	
Other Income/Other Expense	15,000	1,250	343	(907)	11,250	7,075	(4,175)	
Sub Total	55,008	4,584	1,488	(3,096)	41,256	56,129	14,873	
Pre-Investment Net Income/(Loss)	(2,969,160)	(253,134)	(358,947)	(105,813)	(2,209,758)	(2,920,579)	(710,821)	

Total Investment Income	3,664,104	305,342	1,219,487	914,145	2,748,078	7,894,923	5,146,845	
Investment Management Fee	(428,004)	(35,667)	(370)	35,297	(321,003)	(251,257)	69,746	
Net Investment Income	3,236,100	269,675	1,219,117	949,442	2,427,075	7,643,666	5,216,591	

Net Income/(Loss)	266,940	16,541	860,170	843,629	217,317	4,723,087	4,505,770	
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**Heritage on the Marina Finance Report
September 2019**

2019 Annual Budget	2019 1-Month Budget	Current Month Actual	Current Month Variance	Current YTD Budget	Current YTD Actual	Year To Date Variance	Comments
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Summary by Department

Health Center	3,355,716	279,643	283,584	(3,941)	2,516,787	2,487,407	29,380
Food Service	2,551,248	212,604	225,345	(12,741)	1,913,436	1,963,557	(50,121)
Administration	1,791,096	149,258	147,220	2,038	1,343,322	1,347,147	(3,825)
Maintenance & Security	840,756	75,767	60,039	15,728	613,455	654,751	(41,296)
General Expense	742,488	61,874	64,159	(2,285)	556,866	564,182	(7,316)
Housekeeping	516,060	43,005	55,396	(12,391)	387,045	427,774	(40,729)
Activities/Wellness	572,160	47,680	41,451	6,229	429,120	350,155	78,965
Other Nursing & Medical Related	827,868	68,989	51,004	17,985	620,901	561,871	59,030
Medicare	443,040	36,920	22,147	14,773	332,280	291,932	40,348
Total	11,640,432	975,740	950,345	25,395	8,713,212	8,648,776	64,436
Grand Total	11,640,432	975,740	950,345	25,395	8,713,212	8,648,776	64,436

2019 Annual Budget	2019 1-Month Budget	Current Month Actual	Current Month Variance	Current YTD Budget	Current YTD Actual	Year To Date Variance	Comments
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Summary by Expense

Wages & Salaries	5,253,048	443,458	422,756	20,702	3,922,674	3,745,754	176,920
Employee Benefits	1,297,116	108,093	100,975	7,118	972,837	966,252	6,585
Workers Comp Insurance	263,484	21,957	22,599	(642)	197,613	198,215	(602)
Unemployment	7,296	608	0	608	5,472	9,826	(4,354)
Vacations & Holidays	436,032	36,336	43,581	(7,245)	327,024	329,496	(2,472)
Food	523,296	43,608	44,743	(1,135)	392,472	378,537	13,935
Food Beer & Wine	22,404	1,867	2,376	(509)	16,803	15,881	922
Utilities	515,808	42,984	45,661	(2,677)	386,856	413,172	(26,316)
Professional Fees	172,596	14,383	16,665	(2,282)	129,447	128,132	1,315
Security Services	189,804	15,817	15,740	77	142,353	141,812	541
Insurance	175,380	14,615	13,564	1,051	131,535	120,883	10,652
Contract, Grounds Maintenance	144,000	12,000	7,837	4,163	108,000	99,345	8,655
Cleaning Supplies & Paper Products	151,260	12,605	15,265	(2,660)	113,445	129,252	(15,807)
Equipment & Long term Maintenance	115,644	9,637	10,879	(1,242)	86,733	152,818	(66,085)
Hshld, Carpet & Equip. Replacement	30,660	2,555	6,215	(3,660)	22,995	23,521	(526)
Maintenance Expendable Supplies	2,508	209	2,159	(1,950)	1,881	17,984	(16,103)
Outside Services	1,460,904	121,742	128,660	(6,918)	1,095,678	1,195,707	(100,029)
Accounting Fees	60,000	5,000	1,657	3,343	45,000	51,866	(6,866)
Legal Fees	70,260	5,855	7,508	(1,653)	52,695	41,365	11,330
Activities, Chapel, O&A, etc.	76,212	6,351	6,585	(234)	57,159	63,001	(5,842)
Marketing	72,996	6,083	1,612	4,471	54,747	33,412	21,335
Development	23,496	1,958	0	1,958	17,622	7,131	10,491
IL & AL Medical Expenses	77,532	6,461	5,548	913	58,149	53,275	4,874
Medical Supplies	211,968	17,664	9,225	8,439	158,976	115,903	43,073
Association Dues	21,600	1,800	1,516	284	16,200	13,969	2,231
Licenses, taxes, fees	75,216	6,268	1,851	4,417	56,412	57,210	(798)
Communications	28,452	2,371	1,610	761	21,339	20,992	347
Office Supplies/Computers	90,180	7,515	11,291	(3,776)	67,635	74,761	(7,126)
Board Expense	5,556	463	131	332	4,167	2,323	1,844
Holiday Party	21,000	1,750	0	1,750	15,750	0	15,750
Continuing Education/In-Service	10,176	848	1,256	(408)	7,632	6,270	1,362
Conference & Travel	37,296	3,108	1,094	2,014	27,972	32,310	(4,338)
Van Expense	11,340	945	1,039	(94)	8,505	21,318	(12,813)
Miscellaneous	11,544	962	318	644	8,658	5,417	3,241
Transfers for O&A, Gorman fund etc	(25,632)	(2,136)	(1,575)	(561)	(19,224)	(18,332)	(892)
Total	11,640,432	975,740	950,341	25,399	8,713,212	8,648,778	64,434

	2019 Annual Budget	2019 1-Month Budget	Current Month Actual	Current Month Variance	Current YTD Budget	Current YTD Actual	Year To Date Variance	Comments
Food Service								
Wages & Salaries	564,996	47,083	48,255	(1,172)	423,747	422,259	1,488	
Employee Benefits	149,256	12,438	9,601	2,837	111,942	103,311	8,631	
Workers Comp Insurance	37,368	3,114	3,261	(147)	28,026	32,577	(4,551)	
Vacations & Holidays	36,684	3,057	3,825	(768)	27,513	26,976	537	
Food	523,296	43,608	44,743	(1,135)	392,472	378,537	13,935	
Food Beer & Wine	22,404	1,867	2,376	(509)	16,803	15,881	922	
Management Fees	55,320	4,610	4,690	(80)	41,490	41,660	(170)	
Cleaning Supplies & Paper Products	75,000	6,250	8,358	(2,108)	56,250	66,417	(10,167)	
Household Replacements	20,004	1,667	3,227	(1,560)	15,003	14,260	743	
Equipment Maintenance	5,004	417	148	269	3,753	17,000	(13,247)	
Contract Maintenance	30,000	2,500	0	2,500	22,500	1,135	21,365	
Licenses	1,500	125	105	20	1,125	941	184	
Office Supplies/Printing	12,000	1,000	2,082	(1,082)	9,000	13,184	(4,184)	
Outside Services	1,013,016	84,418	94,357	(9,939)	759,762	824,445	(64,683)	
Miscellaneous	5,400	450	318	132	4,050	4,974	(924)	
Total Dining Services	2,551,248	212,604	225,346	(12,742)	1,913,436	1,963,557	(50,121)	
Housekeeping								
Salaries & Wages	281,136	23,428	33,676	(10,248)	210,852	236,591	(25,739)	
Employee Benefits	89,748	7,479	9,176	(1,697)	67,311	71,402	(4,091)	
Workers Comp Insurance	17,688	1,474	1,712	(238)	13,266	16,999	(3,733)	
Vacations & Holidays	26,268	2,189	2,892	(703)	19,701	19,972	(271)	
Cleaning Supplies & Paper Products	76,260	6,355	6,907	(552)	57,195	62,835	(5,640)	
Household Replacements	4,152	346	1,033	(687)	3,114	6,824	(3,710)	
Carpet Replacements	4,800	400	0	400	3,600	1,834	1,766	
Outside Services	15,912	1,326	0	1,326	11,934	11,215	719	
Miscellaneous	96	8	0	8	72	103	(31)	
Total Housekeeping	516,060	43,005	55,396	(12,391)	387,045	427,775	(40,730)	

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2019 Annual Budget	2019 1-Month Budget	Current Month Actual	Current Month Variance	Current YTD Budget	Current YTD Actual	Year To Date Variance	Comments
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Maintenance & Security

Wages & Salaries	309,192	31,470	15,228	16,242	214,782	172,057	42,725
Employee Benefits	74,712	6,226	4,776	1,450	56,034	54,323	1,711
Workers Comp Insurance	13,776	1,148	1,072	76	10,332	9,312	1,020
Vacations & Holidays	23,016	1,918	2,177	(259)	17,262	17,940	(678)
Security Services	189,804	15,817	15,740	77	142,353	141,812	541
Van Expense	11,340	945	1,009	(64)	8,505	20,719	(12,214)
Equipment Maintenance	99,996	8,333	10,731	(2,398)	74,997	126,742	(51,745)
Contract Maintenance	59,412	4,951	2,529	2,422	44,559	56,221	(11,662)
Expendable Supplies	2,508	209	2,159	(1,950)	1,881	17,984	(16,103)
Equipment Replacements	0	0	850	(850)	0	1,712	(1,712)
Conferences & Travel	6,600	550	0	550	4,950	0	4,950
Longterm Maintenance	2,400	200	0	200	1,800	455	1,345
Grounds Maintenance	45,996	3,833	3,768	65	34,497	35,476	(979)
Miscellaneous	2,004	167	0	167	1,503	0	1,503
Total Maintenance & Security	840,756	75,767	60,039	15,728	613,455	654,753	(41,298)

Activities and Wellness

Wages & Salaries	365,592	30,466	23,708	6,758	274,194	205,601	68,593
Employee Benefits	103,344	8,612	8,487	125	77,508	63,126	14,382
Workers Comp Insurance	20,760	1,730	1,029	701	15,570	14,204	1,366
Vacations & Holidays	31,884	2,657	3,217	(560)	23,913	22,555	1,358
Activities	44,100	3,675	4,950	(1,275)	33,075	43,234	(10,159)
Chapel Expense	6,480	540	60	480	4,860	1,435	3,425
Misc Exp for Arts, O&A, Gorman Program	25,632	2,136	1,575	561	19,224	18,332	892
Transfer for Arts, O&A, Gorman Programs	(25,632)	(2,136)	(1,575)	(561)	(19,224)	(18,332)	(892)
Total Activities	572,160	47,680	41,451	6,229	429,120	350,155	78,965

	2019 Annual Budget	2019 1-Month Budget	Current Month Actual	Current Month Variance	Current YTD Budget	Current YTD Actual	Year To Date Variance	Comments
Health Center								
Wages & Salaries	2,204,760	183,730	180,012	3,718	1,653,570	1,627,985	25,585	
Employee Benefits	568,188	47,349	45,095	2,254	426,141	435,131	(8,990)	
Workers Comp Insurance	132,156	11,013	12,056	(1,043)	99,117	89,307	9,810	
Vacations & Holidays	160,968	13,414	16,497	(3,083)	120,726	115,213	5,513	
Professional Fees	52,068	4,339	7,775	(3,436)	39,051	39,450	(399)	
Medical Supplies	110,400	9,200	2,921	6,279	82,800	69,605	13,195	
Household Replacements	1,704	142	1,106	(964)	1,278	1,882	(604)	
Outside Services	45,768	3,814	10,648	(6,834)	34,326	50,105	(15,779)	
Licenses	14,256	1,188	1,007	181	10,692	9,619	1,073	
Medical Fees	25,068	2,089	2,301	(212)	18,801	19,296	(495)	
Equipment Maintenance	8,244	687	0	687	6,183	5,630	553	
Communications	5,736	478	0	478	4,302	4,256	46	
Continuing Education/Inservice	5,952	496	1,256	(760)	4,464	2,151	2,313	
Office Supplies/Printing	4,176	348	1,076	(728)	3,132	3,456	(324)	
Contract Maintenance	8,592	716	1,540	(824)	6,444	6,513	(69)	
Conferences and Travel	7,284	607	294	313	5,463	7,810	(2,347)	
Miscellaneous	396	33	0	33	297	0	297	
Total Health Center and Nursing	3,355,716	279,643	283,584	(3,941)	2,516,787	2,487,409	29,378	
Other Exp for IL/AL Medical Care								
Wages & Salaries	537,516	44,793	29,940	14,853	403,137	351,391	51,746	
Employee Benefits	121,224	10,102	8,149	1,953	90,918	83,800	7,118	
Workers Comp Insurance	36,504	3,042	3,007	35	27,378	31,961	(4,583)	
Vacations & Holidays	50,160	4,180	4,160	20	37,620	40,739	(3,119)	
Outside Medical Fees	29,388	2,449	1,360	1,089	22,041	20,013	2,028	
Professional Fees	30,000	2,500	2,500	0	22,500	20,000	2,500	
Other Exp for IL/AL Medical Care	23,076	1,923	1,887	36	17,307	13,966	3,341	
Total Resident Medical	827,868	68,989	51,003	17,986	620,901	561,870	59,031	

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	2019 Annual Budget	2019 1-Month Budget	Current Month Actual	Current Month Variance	Current YTD Budget	Current YTD Actual	Year To Date Variance	Comments
Medicare								
Medical Supplies	101,568	8,464	6,304	2,160	76,176	46,298	29,878	
Professional Supplies	15,204	1,267	0	1,267	11,403	17,970	(6,567)	
Outside Services	326,268	27,189	15,842	11,347	244,701	227,663	17,038	
Total Medicare	443,040	36,920	22,146	14,774	332,280	291,931	40,349	

	2019 Annual Budget	2019 1-Month Budget	Current Month Actual	Current Month Variance	Current YTD Budget	Current YTD Actual	Year To Date Variance	Comments
Administration								
Wages & Salaries	989,856	82,488	91,936	(9,448)	742,392	729,869	12,523	
Employee Benefits	190,644	15,887	15,692	195	142,983	155,159	(12,176)	
Workers Comp Insurance	5,232	436	463	(27)	3,924	3,855	69	
Vacations & Holidays	107,052	8,921	10,814	(1,893)	80,289	86,101	(5,812)	
Accounting Fees	60,000	5,000	1,657	3,343	45,000	51,866	(6,866)	
Marketing	72,996	6,083	1,612	4,471	54,747	33,412	21,335	
Development	23,496	1,958	0	1,958	17,622	7,131	10,491	
Association Dues	21,600	1,800	1,516	284	16,200	13,969	2,231	
Outside Services	59,940	4,995	7,813	(2,818)	44,955	82,279	(37,324)	
Communications	22,716	1,893	1,610	283	17,037	16,736	301	
Office Supplies/Printing	30,000	2,500	3,229	(729)	22,500	38,420	(15,920)	
Licenses, Taxes, Fees	59,460	4,955	739	4,216	44,595	46,650	(2,055)	
Legal Fees	70,260	5,855	7,508	(1,653)	52,695	41,365	11,330	
Conferences & Travel	23,412	1,951	800	1,151	17,559	24,480	(6,921)	
Professional Fees	20,004	1,667	1,700	(33)	15,003	9,051	5,952	
Continuing Education/Inservice	4,224	352	0	352	3,168	4,119	(951)	
Miscellaneous	3,648	304	0	304	2,736	361	2,375	
Holiday Party	21,000	1,750	0	1,750	15,750	0	15,750	
Board Expenses	5,556	463	131	332	4,167	2,323	1,844	
Total Administration	1,791,096	149,258	147,220	2,038	1,343,322	1,347,146	(3,824)	
General Expenses								
Utilities	515,808	42,984	45,691	(2,707)	386,856	413,771	(26,915)	
Insurance	175,380	14,615	13,564	1,051	131,535	120,883	10,652	
Computers & IT	44,004	3,667	4,904	(1,237)	33,003	19,701	13,302	
Total General Expenses	735,192	61,266	64,159	(2,893)	551,394	554,355	(2,961)	