



Weekly Marketing Occupancy and Inventory Report (Excluding SNF)  
Week ending: 6/18/2021

**IL Apartments in Process**

Apt #	Bldg M/J/C/P/O/F	Apt type S/SD/1BR/2BR	Resident Name(s)	Contract Type	EF Repay Type	Date Selected	Entrance Fee	Monthly Fee	Approvals		Contract Date (EF Paid)	Move In Date
									Financial	Medical		
314	Perry	Studio Deluxe	Cornyn, Paula	C	0%	5/16/21	\$149,625	\$3,995	v	partial		
1540	Francisco	1BR - Garden	Fischer, Pamela	C	0%	6/10/21	\$347,490	\$4,860				
219	Perry	Studio	Johnson, Margaret	C	0%	6/10/21	\$107,250	\$3,375				
							<b>\$604,365</b>	<b>\$12,230</b>				

**IL Available Apartments-Ready for Occupancy**

Apt #	Bldg M/J/C/P/O/F	Apt type S/SD/1BR/2BR	Entrance Fee	Monthly Fee
245	Morgan	1BR (Double Occupancy)	\$347,490	\$6,165
205	Perry	2BR (Double Occupancy)	\$491,250	\$6,790
307	Perry	2BR (Double Occupancy)	\$491,250	\$6,790
311	Perry	1 BR (Double Occupancy)	\$369,990	\$6,165
314	Perry	Deluxe Studio	\$149,625	\$3,995
403	Perry	2BR (Double Occupancy)	\$491,250	\$6,790
405	Perry	Studio	\$98,625	\$3,375
412	Perry	1 BR (Double Occupancy)	\$369,990	\$6,165
420	Perry	Studio	\$98,625	\$3,375
1540	Francisco	1BR Garden (Single Occup)	\$347,490	\$4,860
			<b>\$3,255,585</b>	<b>\$54,470</b>

**AL Available Apartments**

Apt #	Bldg M/J/C/P/O/F	Apt type S/SD/1BR/2BR/2BRD
212	Perry	Studio
219	Perry	Studio-UC (cosmetic)
224	Perry	Studio

**Actual Occupancy vs. Budgeted Occupancy**

IL Occupancy	
Total IL Apts*	67
Occupied IL Apts	52
IL Apts In Process	1
Vacant IL Apts*	16
% IL Occupancy	77.61%
Budgeted IL Occupancy	88.00%
AL Occupancy	
Total AL Apts	18
Occupied AL Apts	14
Vacant AL Apts	4
% AL Occupancy	77.78%
Budgeted AL Occupancy	100.00%

**Total # Apts by Type**

Apts	Total	Unoccupied	# Res
IL Studio*	32	8	25
IL Deluxe Studio	2	1	1
IL Jr 1BR	1	0	1
IL 1BR	15	3	15
IL 2BR	5	3	4
IL 2BR O & F	4	0	7
IL 1BR O & F	6	1	7
AL Studio	18	3	15
AL 1 BR	2	0	2
TOTAL	85	19	77

**IL Apartments Coming Available or Not ready to sell  
(unoccupied due to death, move, or other use)**

Apt #	Bldg M/J/C/P/O/F	Apt type S/SD/1BR/2BR	Comments	Entrance Fee	Monthly Fee
243	Morgan	Studio	Storage	\$98,625	\$3,375
329	Morgan	Studio	PPE Storage	\$98,625	\$3,375
407	Perry	Studio	COVID isolation room	\$98,625	\$3,375
408	Perry	Studio	COVID isolation room	\$98,625	\$3,375
409	Perry	Studio	COVID isolation room	\$107,250	\$3,375
				<b>\$600,375</b>	<b>\$20,250</b>

**Campus Occupancy (IL & AL)**

Total Occupied Apts	66
Total Apartments	85
Campuswide Occupancy	77.65%

\*Red = Renovations or cosmetic updates needed.

\*Guest Room 240 not included in occupancy