

**Heritage on the Marina  
For the Six Months Ending  
6/30/2021**

	<b>2021 Annual Budget</b>	<b>2021 1-Month Budget</b>	<b>Current Month Actual</b>	<b>Current Month Variance</b>	<b>Current YTD Budget</b>	<b>Current YTD Actual</b>	<b>Year To Date Variance</b>
<b>Operating Revenue</b>							
Monthly Care Fees (Incl. Type C)	\$4,337,172	\$361,431	\$315,997	(\$45,434)	\$2,168,586	\$1,925,540	(\$243,046)
MCF Fee Subsidy	(249,996)	(20,833)	(10,102)	10,731	(124,998)	(78,369)	46,629
SNF Private Pay Fees	1,770,576	147,548	78,070	(69,478)	885,288	667,070	(218,218)
AL Private Pay Fees	465,924	38,827	34,665	(4,162)	232,962	235,985	3,023
Medicare Type A and Type B	1,337,760	111,480	95,486	(15,994)	668,880	503,330	(165,550)
Amortized Entry Fees	1,152,600	96,050	78,414	(17,636)	576,300	698,815	122,515
Octavia St. Property Tax Refund	196,002	0	0	0	196,002	162,988	(33,014)
Guest Charges	24,996	2,083	675	(1,408)	12,498	4,930	(7,568)
Processing Fees/Community Fee	9,000	750	0	(750)	4,500	2,500	(2,000)
Other Resid, Program Fees	24,996	2,083	1,830	(253)	12,498	11,911	(587)
US HHS Stimulus Payments	150,000	12,500	0	(12,500)	75,000	27,738	(47,262)
<b>Total Operating Revenue</b>	<b>\$9,219,030</b>	<b>\$751,919</b>	<b>\$595,036</b>	<b>(\$156,883)</b>	<b>\$4,707,516</b>	<b>\$4,162,437</b>	<b>(\$545,079)</b>
<b>Expense</b>							
Operating Expense	12,629,928	1,050,744	983,792	(66,952)	6,304,464	6,179,306	(125,158)
Depreciation	955,740	79,645	78,534	(1,111)	477,870	471,201	(6,669)
<b>Total Expense</b>	<b>\$13,585,668</b>	<b>\$1,130,389</b>	<b>\$1,062,325</b>	<b>(\$68,064)</b>	<b>\$6,782,334</b>	<b>\$6,650,508</b>	<b>(\$131,826)</b>
<b>Operating Income/(Loss)</b>	<b>(4,366,638)</b>	<b>(378,470)</b>	<b>(467,290)</b>	<b>(88,819)</b>	<b>(2,074,818)</b>	<b>(2,488,070)</b>	<b>(413,252)</b>
<b>Other Income &amp; Expense</b>							
Rental Income	0	0	0	0	0	0	0
Rental Expense	0	0	0	0	0	0	0
Donations & Bequests	30,000	2,500	20	(2,480)	15,000	19,685	4,685
Planning & Development	(135,000)	(11,250)	(13,130)	(1,880)	(67,500)	(131,444)	(63,944)
Other Income	12,000	1,000	1,216	216	6,000	1,588	(4,412)
<b>Sub Total</b>	<b>(93,000)</b>	<b>(7,750)</b>	<b>(11,894)</b>	<b>(4,144)</b>	<b>(46,500)</b>	<b>(110,171)</b>	<b>(63,671)</b>
<b>Pre-Investment Net Income/(Loss)</b>	<b>(4,459,638)</b>	<b>(386,220)</b>	<b>(479,184)</b>	<b>(92,964)</b>	<b>(2,121,318)</b>	<b>(2,598,241)</b>	<b>(476,923)</b>
Total Investment Income	3,568,824	297,402	907,350	609,948	1,784,412	7,141,302	5,356,890
Investment Management Fee	(150,000)	(12,500)	0	12,500	(75,000)	(66,636)	8,364
<b>Net Investment Income</b>	<b>3,418,824</b>	<b>284,902</b>	<b>907,350</b>	<b>622,448</b>	<b>1,709,412</b>	<b>7,074,666</b>	<b>5,365,254</b>
<b>Net Income/(Loss)</b>	<b>(1,040,814)</b>	<b>(101,318)</b>	428,166	529,484	<b>(411,906)</b>	4,476,425	4,888,331

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	<b>2021 Annual Budget</b>	<b>2021 1-Month Budget</b>	<b>Current Month Actual</b>	<b>Current Month Variance</b>	<b>Current YTD Budget</b>	<b>Current YTD Actual</b>	<b>Year To Date Variance</b>
<b>Summary by Department</b>							
Health Center	3,177,744	264,812	236,363	28,449	1,588,872	1,633,306	(44,434)
Food Service	2,768,568	230,714	217,343	13,371	1,384,284	1,381,606	2,678
Administration	2,188,980	180,665	189,544	(8,879)	1,083,990	1,087,636	(3,646)
Maintenance & Security	1,027,992	85,666	95,929	(10,263)	513,996	557,689	(43,693)
General Expense	985,464	82,122	72,465	9,657	492,732	483,532	9,200
Housekeeping	617,388	51,449	56,101	(4,652)	308,694	297,672	11,022
Activities/Wellness	528,816	44,068	37,082	6,986	264,408	218,185	46,223
Other Nursing and Medical Related	911,232	75,936	55,972	19,964	455,616	358,571	97,045
Medicare	423,744	35,312	22,993	12,319	211,872	161,110	50,762
<b>Total</b>	<b>12,629,928</b>	<b>1,050,744</b>	<b>983,792</b>	<b>66,952</b>	<b>6,304,464</b>	<b>6,179,306</b>	<b>125,158</b>
<b>Grand Total</b>	<b>12,629,928</b>	<b>1,050,744</b>	<b>983,792</b>	<b>66,952</b>	<b>6,304,464</b>	<b>6,179,306</b>	<b>125,158</b>

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<b>Summary by Expense</b>							
Wages & Salaries	5,328,048	444,004	400,818	43,186	2,664,024	2,522,568	141,456
Employee Benefits	1,251,636	104,303	107,403	(3,100)	625,818	679,145	(53,327)
Workers Comp Insurance	225,408	18,784	20,805	(2,021)	112,704	117,388	(4,684)
Unemployment	39,996	3,333	0	3,333	19,998	14,944	5,054
Vacations & Holidays	485,208	40,434	44,167	(3,733)	242,604	259,161	(16,557)
Food	528,396	44,033	37,387	6,646	264,198	219,136	45,062
Food-Wine & Beer	12,996	1,083	1,035	48	6,498	12,715	(6,217)
Utilities	642,216	53,518	49,997	3,521	321,108	327,261	(6,153)
Professional Fees	217,104	18,092	12,275	5,817	108,552	147,784	(39,232)
Security Services	222,864	18,572	18,842	(270)	111,432	114,160	(2,728)
Insurance	268,248	22,354	20,868	1,486	134,124	125,206	8,918
Contract, Grounds Maintenance	189,432	15,786	26,109	(10,323)	94,716	88,840	5,876
Cleaning Supp & Paper Products	160,308	13,359	15,126	(1,767)	80,154	89,246	(9,092)
Equipment & Long term Maintenance	183,996	15,333	12,152	3,181	91,998	133,319	(41,321)
Hsehd, Equip, & Carpet Replacement	39,120	3,260	6,180	(2,920)	19,560	35,250	(15,690)
Maintenance Expendable Supplies	24,996	2,083	1,488	595	12,498	16,376	(3,878)
Outside Services	1,693,716	141,143	130,913	10,230	846,858	797,029	49,829
Accounting Fees	80,004	6,667	27,900	(21,233)	40,002	55,810	(15,808)
Legal Fees	75,000	6,250	5,399	851	37,500	34,918	2,582
Activities, Chapel, Arts, O&A, Gorman	82,752	6,896	4,335	2,561	41,376	19,240	22,136
Marketing	137,004	11,417	6,221	5,196	68,502	52,433	16,069
Development	12,000	1,000	0	1,000	6,000	8,223	(2,223)
IL/AL Medical Fees & Services	61,428	5,119	5,904	(785)	30,714	33,601	(2,887)
Medical Supplies	102,144	8,512	7,491	1,021	51,072	53,242	(2,170)
Association Dues	24,000	2,000	1,573	427	12,000	9,703	2,297
Licenses, taxes, fees	52,356	4,363	2,367	1,996	26,178	29,617	(3,439)
Communications	21,504	1,792	515	1,277	10,752	9,395	1,357
Office Supplies/Computers/IT	87,528	7,294	8,541	(1,247)	43,764	52,784	(9,020)
Board Expense	5,004	417	0	417	2,502	0	2,502
Holiday Party	21,000	0	0	0	0	3,202	(3,202)
Continuing Education/In-Service	11,508	959	365	594	5,754	4,424	1,330
Conference & Travel	5,004	417	0	417	2,502	1,117	1,385
Van Expense	16,680	1,390	623	767	8,340	7,853	487
COVID-19 Related	335,016	27,918	7,817	20,101	167,508	108,987	58,521
Miscellaneous	11,748	979	280	699	5,874	2,603	3,271
Less Transfer for Arts, O&A Programs	(25,440)	(2,120)	(1,105)	(1,015)	(12,720)	(7,372)	(5,348)
<b>Total</b>	<b>12,629,928</b>	<b>1,050,744</b>	<b>983,792</b>	<b>66,952</b>	<b>6,304,464</b>	<b>6,179,306</b>	<b>125,158</b>

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<b>Food Service</b>							
Wages & Salaries	490,020	40,835	35,899	4,936	245,010	228,110	16,900
Employee Benefits	83,352	6,946	11,300	(4,354)	41,676	89,614	(47,938)
Workers Comp Insurance	34,668	2,889	3,232	(343)	17,334	18,100	(766)
Vacations & Holidays	38,160	3,180	3,406	(226)	19,080	18,729	351
Food	528,396	44,033	37,387	6,646	264,198	219,136	45,062
Food-Wine & Beer	12,996	1,083	1,035	48	6,498	12,715	(6,217)
Management Fees	58,824	4,902	4,975	(73)	29,412	29,272	140
Cleaning Supplies & Paper Products	75,000	6,250	7,856	(1,606)	37,500	53,832	(16,332)
Household Replacements	20,004	1,667	1,146	521	10,002	10,076	(74)
Equipment Maintenance	20,004	1,667	2,114	(447)	10,002	12,630	(2,628)
Contract Maintenance	20,004	1,667	1,200	467	10,002	10,288	(286)
Licenses	1,704	142	105	37	852	627	225
Office Supplies/Printing	17,256	1,438	938	500	8,628	5,333	3,295
Outside Services	1,212,180	101,015	99,757	1,258	606,090	607,631	(1,541)
COVID-19 Related	150,000	12,500	6,713	5,787	75,000	62,909	12,091
Miscellaneous	6,000	500	280	220	3,000	2,603	397
<b>Total Food Service</b>	<b>2,768,568</b>	<b>230,714</b>	<b>217,343</b>	<b>13,371</b>	<b>1,384,284</b>	<b>1,381,606</b>	<b>2,678</b>
<b>Housekeeping</b>							
Salaries & Wages	317,580	26,465	26,697	(232)	158,790	158,529	261
Employee Benefits	125,160	10,430	10,913	(483)	62,580	64,542	(1,962)
Workers Comp Insurance	20,904	1,742	1,993	(251)	10,452	10,932	(480)
Vacations & Holidays	30,144	2,512	2,928	(416)	15,072	16,271	(1,199)
Cleaning Supplies & Paper Products	83,760	6,980	7,270	(290)	41,880	35,414	6,466
Household Replacements	5,004	417	0	417	2,502	(325)	2,827
Carpet Replacements	5,004	417	0	417	2,502	0	2,502
Outside Services	12,996	1,083	4,900	(3,817)	6,498	4,900	1,598
COVID-19 Related	16,584	1,382	1,400	(18)	8,292	5,604	2,688
Miscellaneous	252	21	0	21	126	0	126
<b>Total Housekeeping</b>	<b>617,388</b>	<b>51,449</b>	<b>56,101</b>	<b>(4,652)</b>	<b>308,694</b>	<b>297,672</b>	<b>11,022</b>

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<b>Maintenance &amp; Security</b>							
Wages & Salaries	307,224	25,602	24,649	953	153,612	146,794	6,818
Employee Benefits	65,364	5,447	5,056	391	32,682	30,990	1,692
Workers Comp Insurance	14,304	1,192	1,306	(114)	7,152	7,278	(126)
Vacations & Holidays	23,040	1,920	2,423	(503)	11,520	13,898	(2,378)
Security Services	222,864	18,572	18,842	(270)	111,432	114,160	(2,728)
Van/Transportation	16,680	1,390	623	767	8,340	7,853	487
Equipment Maintenance	159,996	13,333	10,038	3,295	79,998	118,037	(38,039)
Contract Maintenance	77,436	6,453	10,780	(4,327)	38,718	38,654	64
Expendable Supplies	24,996	2,083	1,488	595	12,498	16,376	(3,878)
Equipment Replacements	6,600	550	5,034	(4,484)	3,300	23,827	(20,527)
Conferences & Travel	0	0	0	0	0	0	0
Longterm Maintenance	0	0	0	0	0	0	0
Grounds Maintenance	81,996	6,833	14,029	(7,196)	40,998	35,749	5,249
COVID-19 Related	24,996	2,083	1,662	421	12,498	4,072	8,426
Miscellaneous	2,496	208	0	208	1,248	0	1,248
<b>Total Maintenance &amp; Security</b>	<b>1,027,992</b>	<b>85,666</b>	<b>95,929</b>	<b>(10,263)</b>	<b>513,996</b>	<b>557,689</b>	<b>(43,693)</b>
<b>Activities/Wellness</b>							
Wages & Salaries	321,552	26,796	22,138	4,658	160,776	143,879	16,897
Employee Benefits	87,876	7,323	7,193	130	43,938	35,812	8,126
Workers Comp Insurance	15,360	1,280	1,392	(112)	7,680	8,008	(328)
Vacations & Holidays	33,276	2,773	3,128	(355)	16,638	18,042	(1,404)
Activities	50,832	4,236	3,170	1,066	25,416	11,689	13,727
Chapel Expense	6,480	540	60	480	3,240	180	3,060
COVID-19 Related	13,440	1,120	0	1,120	6,720	575	6,145
Misc Exp for Arts, O&A, Gorman Programs	25,440	2,120	1,105	1,015	12,720	7,372	5,348
Transfer for Arts, O&A, Gorman Programs	(25,440)	(2,120)	(1,105)	(1,015)	(12,720)	(7,372)	(5,348)
<b>Total Activities</b>	<b>528,816</b>	<b>44,068</b>	<b>37,082</b>	<b>6,986</b>	<b>264,408</b>	<b>218,185</b>	<b>46,223</b>

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<b>Health Center</b>							
Wages & Salaries	2,089,320	174,110	156,857	17,253	1,044,660	1,070,835	(26,175)
Employee Benefits	485,148	40,429	42,065	(1,636)	242,574	282,075	(39,501)
Workers Comp Insurance	97,908	8,159	8,996	(837)	48,954	51,045	(2,091)
Vacations & Holidays	171,900	14,325	17,084	(2,759)	85,950	100,442	(14,492)
Professional Fees	64,776	5,398	3,300	2,098	32,388	36,528	(4,140)
Medical Supplies	67,140	5,595	5,211	384	33,570	34,659	(1,089)
Household Replacements	2,508	209	0	209	1,254	1,672	(418)
Outside Services	27,300	2,275	1,055	1,220	13,650	8,743	4,907
Licenses	26,004	2,167	2,072	95	13,002	12,432	570
Medical Fees	28,428	2,369	3,193	(824)	14,214	17,779	(3,565)
Equipment Maintenance	3,996	333	0	333	1,998	846	1,152
Communications	6,504	542	321	221	3,252	3,197	55
Continuing Education/Inservice	5,004	417	0	417	2,502	50	2,452
Office Supplies/Printing	5,268	439	463	(24)	2,634	2,051	583
Contract Maintenance	9,996	833	101	732	4,998	4,148	850
COVID-19 Related	84,996	7,083	(4,356)	11,439	42,498	6,803	35,695
<b>Total Health Center and Nursing</b>	<b>3,177,744</b>	<b>264,812</b>	<b>236,363</b>	<b>28,449</b>	<b>1,588,872</b>	<b>1,633,306</b>	<b>(44,434)</b>
<b>Other Nursing and Medical Related</b>							
Wages & Salaries	561,456	46,788	33,642	13,146	280,728	226,726	54,002
Employee Benefits	172,548	14,379	8,240	6,139	86,274	51,874	34,400
Workers Comp Insurance	36,888	3,074	3,392	(318)	18,444	19,201	(757)
Vacations & Holidays	52,344	4,362	4,125	237	26,172	24,599	1,573
COVID-19 Related	24,996	2,083	1,362	721	12,498	5,350	7,148
Outside Medical Fees, Services	9,996	833	641	192	4,998	3,471	1,527
Professional Fees	30,000	2,500	2,500	0	15,000	15,000	0
Other Exp for IL/AL Medical Care	23,004	1,917	2,069	(152)	11,502	12,351	(849)
<b>Total Other Nursing and Medical</b>	<b>911,232</b>	<b>75,936</b>	<b>55,972</b>	<b>19,964</b>	<b>455,616</b>	<b>358,571</b>	<b>97,045</b>

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<b>Medicare</b>							
Medical Supplies	35,004	2,917	2,281	636	17,502	18,583	(1,081)
Professional Fees	12,504	1,042	0	1,042	6,252	6,570	(318)
COVID-19 Related	0	0	0	0	0	0	0
Outside Services	376,236	31,353	20,712	10,641	188,118	135,957	52,161
<b>Total Medicare</b>	<b>423,744</b>	<b>35,312</b>	<b>22,993</b>	<b>12,319</b>	<b>211,872</b>	<b>161,110</b>	<b>50,762</b>

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<b>Administration</b>							
Wages & Salaries	1,240,896	103,408	100,936	2,472	620,448	547,695	72,753
Employee Benefits	232,188	19,349	22,637	(3,288)	116,094	124,238	(8,144)
Workers Comp Insurance	5,376	448	494	(46)	2,688	2,824	(136)
Vacations & Holidays	136,344	11,362	11,073	289	68,172	67,180	992
Accounting Fees	80,004	6,667	27,900	(21,233)	40,002	55,810	(15,808)
Marketing, Life Care Residents Development	137,004	11,417	6,221	5,196	68,502	52,433	16,069
	12,000	1,000	0	1,000	6,000	8,223	(2,223)
Association Dues	24,000	2,000	1,573	427	12,000	9,703	2,297
Outside Services	65,004	5,417	4,488	929	32,502	39,798	(7,296)
Communications	15,000	1,250	194	1,056	7,500	6,197	1,303
Office Supplies/Printing/Postage	30,000	2,500	5,540	(3,040)	15,000	29,279	(14,279)
Licenses, taxes, fees	24,648	2,054	190	1,864	12,324	16,558	(4,234)
Legal Fees	75,000	6,250	5,399	851	37,500	34,918	2,582
Conferences & Travel	5,004	417	0	417	2,502	1,117	1,385
Professional Fees	51,000	4,250	1,500	2,750	25,500	60,415	(34,915)
Continuing Education/Inservice	6,504	542	365	177	3,252	4,374	(1,122)
COVID-19 Related	20,004	1,667	1,035	632	10,002	23,673	(13,671)
Miscellaneous	3,000	250	0	250	1,500	0	1,500
Holiday Party	21,000	0	0	0	0	3,202	(3,202)
Board Expenses	5,004	417	0	417	2,502	0	2,502
<b>Total Administration</b>	<b>2,188,980</b>	<b>180,665</b>	<b>189,544</b>	<b>(8,879)</b>	<b>1,083,990</b>	<b>1,087,636</b>	<b>(3,646)</b>
<b>General Expenses</b>							
Utilities	642,216	53,518	49,997	3,521	321,108	327,261	(6,153)
Insurance	268,248	22,354	20,868	1,486	134,124	125,206	8,918
Computers & IT	35,004	2,917	1,600	1,317	17,502	16,120	1,382
<b>Total General Expenses</b>	<b>945,468</b>	<b>78,789</b>	<b>72,465</b>	<b>6,324</b>	<b>472,734</b>	<b>468,588</b>	<b>4,146</b>