



**Weekly Marketing Occupancy and Inventory Report (Excluding SNF)**  
 Week ending: 8/13/2021

IL Apartments in Process													
Apt #	Bldg		Apt type	Resident Name(s)	Contract Type	EF Repay Type	Date Selected	Entrance Fee	Monthly Fee	Approvals		Contract Date (EF Paid)	Move In Date
	M/C/P/O/F	S/SD/1BR/2BR								Financial	Medical		
314	Perry		Studio Deluxe	Cornyn, Paula	C	0%	5/16/2021	\$149,625	\$4,100	√	√	8/25/2021	9/20/2021
1540	Francisco		1BR - Garden	Fischer, Pamela	C	0%	6/10/2021	\$347,490	\$5,050	√	√	8/12/21 (50%)	8/23/2021
219	Perry		Studio	Johnson, Margaret	C	0%	6/10/2021	\$107,250	\$3,800	√	√	8/26/2021	8/31/2021
								<b>\$604,365</b>	<b>\$12,950</b>				

IL Available Apartments-Ready for Occupancy				
Apt #	Bldg		Entrance Fee	Monthly Fee
	M/C/P/O/F	S/SD/1BR/2BR		
205	Perry	2BR	\$495,000	\$6,500
245	Morgan	1BR	\$355,000	\$5,500
307	Perry	2BR	\$495,000	\$6,500
311	Perry	1 BR	357000	\$5,500
314	Perry	Deluxe Studio	\$149,625	\$4,100
403	Perry	2BR	\$495,000	\$6,500
405	Perry	Studio	\$90,000	\$3,800
412	Perry	1BR	\$365,000	\$5,500
420	Perry	Studio	\$90,000	\$3,375
1540	Francisco	1BR Garden	\$347,490	\$5,050
			<b>\$3,239,115</b>	<b>\$52,325</b>

AL Available Apartments		
Apt #	Bldg	
	M/C/P/O/F	Apt type
107	Perry	Studio
212	Perry	Studio
219	Perry	Studio-UC (cosmetic)
224	Perry	Studio

Actual Occupancy vs. Budgeted Occupancy	
IL Occupancy	
Total IL Apts*	67
Occupied IL Apts	52
IL Apts In Process**	3
Vacant IL Apts*	15
% IL Occupancy	77.61%
Budgeted IL Occupancy	88.00%
AL Occupancy	
Total AL Apts	18
Occupied AL Apts	14
Vacant AL Apts	4
% AL Occupancy	77.78%
Budgeted AL Occupancy	100.00%

Total # Apts by Type			
Apts	Total	Unoccupied	# Res
IL Studio*	32	8	25
IL Deluxe Studio	2	1	1
IL Jr 1BR	1	0	1
IL 1BR	15	3	15
IL 2BR	5	3	4
IL 2BR O & F	4	0	7
IL 1BR O & F	6	1	7
AL Studio	18	3	15
AL 1 BR	2	0	2
<b>TOTAL</b>	<b>85</b>	<b>19</b>	<b>77</b>

IL Apartments Coming Available or Not ready to sell (unoccupied due to death, move, or other use)					
Apt #	Bldg		Comments	Entrance Fee	Monthly Fee
	M/C/P/O/F	S/SD/1BR/2BR			
240	Morgan	Studio	Guest Apartment	\$90,000	\$3,800
243	Morgan	Studio	Storage	\$90,000	\$3,800
329	Morgan	Studio	PPE Storage	\$90,000	\$3,800
407	Perry	Studio	COVID isolation room	\$90,000	\$3,800
408	Perry	Studio	COVID isolation room	\$90,000	\$3,800
409	Perry	Studio	COVID isolation room	\$90,000	\$3,800
				<b>\$540,000</b>	<b>\$22,800</b>

Campus Occupancy (IL & AL)	
Total Occupied Apts	66
Total Apartments	85
Campuswide Occupancy	77.65%

Red = Renovations or cosmetic updates needed.

\*Guest Room 240 not included in occupancy

\*\*219 is an AL Apartment, however will move to IL inventory if applicant is approved.