



Weekly Marketing Occupancy and Inventory Report (Excluding SNF)
 Week ending: 12/10/2021

IL Apartments in Process													
Apt #	Bldg		Apt type	Resident Name(s)	Contract Type	EF Repay Type	Date Selected	Entrance Fee	Monthly Fee	Approvals		Contract Date (EF Paid)	Move In Date
	M/C/P/O/F	S/SD/1BR/2BR								Financial	Medical		
403	Perry		Two Bedroom	Mossi, Atilio	C	0%	10/22/21	\$485,100	\$6,500	x	x		7-Jan
307	Perry		Two Bedroom	Seely, Marsha & Rae Ann Emery	C	0%	12/2/21	\$495,250	\$8,500				
420	Perry		Studio	Seely, Marsha & Rae Ann Emery	C	0%	12/2/21	\$80,000	\$1,500				
								\$1,060,350	\$16,500				

IL Available Apartments-Ready for Occupancy				
Apt #	Bldg	Apt type	Entrance Fee	Monthly Fee
	M/C/P/O/F	S/SD/1BR/2BR		
205	Perry	2BR	\$495,000	\$6,500
245	Morgan	1BR	\$355,000	\$5,500
307	Perry	2BR	\$495,000	\$6,500
311	Perry	1 BR	\$357,000	\$5,500
328	Morgan	1 BR	\$345,000	\$5,500
403	Perry	2BR	\$485,100	\$6,500
405	Perry	Studio	\$90,000	\$3,800
411	Perry	Studio	\$90,000	\$3,800
420	Perry	Studio	\$90,000	\$3,800
			\$2,802,100	\$47,400

AL Available Apartments NOT FOR PRIVATE PAY		
Apt #	Bldg	Apt type
	M/C/P/O/F	S/SD/1BR/2BR/2BRD
207	Perry	Studio
212	Perry	Studio
224	Perry	Studio

Actual Occupancy vs. Budgeted Occupancy	
IL Occupancy	
Total IL Apts* (+1 AL)	67
Occupied IL Apts	54
IL Apts In Process**	3
Vacant IL Apts***	13
% IL Occupancy	80.60%
Budgeted IL Occupancy	88.00%
AL Occupancy	
Total AL Apts**	17
Occupied AL Apts	14
Vacant AL Apts	3
% AL Occupancy	82.35%
Budgeted AL Occupancy	100.00%

Total # Apts by Type			
Apts	Total	Unoccupied	# Res
IL Studio*	32	7	24
IL Deluxe Studio	2	0	2
IL Jr 1BR	1	0	1
IL 1BR	15	3	15
IL 2BR	5	3	4
IL 2BR O & F	4	0	7
IL 1BR O & F	6	0	8
AL Studio**	17	3	14
AL 1 BR***	2	0	2
TOTAL*	84	16	77

IL Apartments Not Available for Sale (unoccupied due to death, move, or other use)					
Apt #	Bldg	Apt type	Comments	Entrance Fee	Monthly Fee
	M/C/P/O/F	S/SD/1BR/2BR			
207	Perry	Studio	Assisted Living		
240	Morgan	Studio	Guest Apartment		
243	Morgan	Studio	Patti's Office		
329	Morgan	Studio	PPE Storage	\$90,000	\$3,800
407	Perry	Studio	COVID isolation room	\$90,000	\$3,800
408	Perry	Studio	COVID isolation room	\$90,000	\$3,800
409	Perry	Studio	COVID isolation room	\$90,000	\$3,800
				\$360,000	\$15,200

Campus Occupancy (IL & AL)	
Total Occupied Apts	68
Total Apartments*	84
Campuswide Occupancy	80.95%

Red = Renovations or cosmetic updates needed.

*Guest Room 240 and Office 243 not included in occupancy/inventory

**219 is an AL Apartment, however moved to IL inventory

***Both AL 1-bedroom apartments occupied by IL Residents, included in IL inventory