

**Heritage on the Marina**  
**Monthly Snapshot December 2021**

<b>Monthly Financial</b>					<b>Year To Date Financial</b>					
December				December	Year To Date Financial				YTD Dec. 2020	
Operating Revenue	Budget	2021 Actual	Variance	2020	Operating Revenue	Budget	Actual	Variance	YTD Dec. 2020	
Life Care Fees (Incl. Type C)	\$ 340,598	\$ 319,970	\$ (20,628)	\$ 316,833	Life Care Fees (Incl. Type C)	\$ 4,087,176	\$ 3,781,886	\$ (305,290)	\$ 3,717,236	
SNF Private Pay Fees	147,548	95,945	(51,603)	149,635	SNF Private Pay Fees	\$ 1,770,576	\$ 1,213,180	(557,396)	1,691,870	
AL Private Pay Fees	38,827	37,240	(1,587)	43,102	AL Private Pay Fees	\$ 465,924	\$ 457,021	(8,903)	498,720	
Medicare Type A and B	111,480	37,420	(74,060)	14,898	Medicare Type A and B	\$ 1,337,760	\$ 824,394	(513,366)	1,026,350	
Other	113,466	100,080	(13,386)	139,562	Other	\$ 1,557,594	1,491,928	(65,666)	1,782,216	
Total Op Revenue	751,919	590,655	(161,264)	664,030	Total Op Revenue	9,219,030	7,768,409	(1,450,621)	8,716,392	
Less Total Op Expense	(1,137,389)	(1,660,541)	(523,152)	(1,192,819)	Less Total Op Expense	\$ (13,585,668)	(13,615,301)	(29,633)	(13,686,001)	
<b>Operating Gain/Loss</b>	<b>(385,470)</b>	<b>(1,069,886)</b>	<b>(684,416)</b>	<b>(528,789)</b>	<b>Operating Gain/Loss</b>	<b>(4,366,638)</b>	<b>(5,846,892)</b>	<b>(1,480,254)</b>	<b>(4,969,609)</b>	
<b>Other Income/Exp</b>	<b>(7,750)</b>	<b>(15,384)</b>	<b>(7,634)</b>	<b>50,309</b>	<b>Other Income/Exp</b>	<b>\$ (93,000)</b>	<b>(156,403)</b>	<b>(63,403)</b>	<b>(54,674)</b>	
<b>Pre Investment Net Inc./Loss</b>	<b>(393,220)</b>	<b>(1,085,270)</b>	<b>(692,050)</b>	<b>(478,480)</b>	<b>Pre Investment Net Inc./Loss</b>	<b>(4,459,638)</b>	<b>(6,003,295)</b>	<b>(1,543,657)</b>	<b>(5,024,283)</b>	
Net Investment Income	284,902	2,219,046	1,934,144	2,468,433	Net Investment Income	3,418,824	10,596,791	7,177,967	7,376,980	
Net Income <Loss>	\$ (108,318)	\$ 1,133,776	\$ 1,242,094	\$ 1,989,953	Net Income <Loss>	\$ (1,040,814)	\$ 4,593,496	\$ 5,634,310	\$ 2,352,697	
<b>End of Month Unit Census/Occupancy %</b>					<b>Capital Project Update</b>					
		Units				<b>Approved/In Progress</b>			Cumulative	
	Life Care <sup>1</sup>	Type C	PP/Insurance	Medicare	Capacity	% Occupied	Est. Project Cost	Month Cost	Project Cost*	
Studios (incl. Deluxe)	35	6	5		59	78.0%	126,893	1,457	159,253	
1 BRs	13	12			26	96.2%				
2 BRs	2	3			4	125.0%				
Subtot. - Res'l Units	50	21	5		89	85.4%				
SNF (Incl. Medicare)	5	1	5	0	32	34.4%				
<b>Total</b>	<b>55</b>	<b>22</b>	<b>10</b>	<b>0</b>	<b>121</b>	<b>71.9%</b>				
<small>1 SNF includes short-term stay life care residents. Source count is PCC census report.</small>										
Nursing Hours per patient day:	Total	Avg per Day		Previous Month						
SNF Days	421.00	13.58		13.07						
Nursing Hours	2462.50	79.44		81.17						
NHPPD		5.85		6.21						
Medicare Days	39.00	1.26		2.73						
Add'l Monthly Revenue at full unit IL Life Care census				\$ 52,755						
							<b>Care Fee Subsidies</b>			
							Budget	Actual	Variance	Actual 2020
							(249,996)	(145,536)	104,460	(188,273)
							<b>Year to Date</b>			