



Weekly Marketing Occupancy and Inventory Report (Excluding SNF)
Week ending: 5/20/2022

IL Apartments in Process											
Apt #	Bldg	Apt type	Resident Name(s)	Contract Type	EF Repay Type	Date Selected	Entrance Fee	Monthly Fee	Approvals	Contract Date (EF Paid)	Move In Date
	M/C/P/O/F	S/SD/1BR/2BR			0%				Financial	Medical	
245	Morgan	One Bedroom	Joan and John Campodonico	C	0%	1/7/22	\$355,000	\$5,500	X	Dr. Patel pending	
107	Perry	Studio	Konrad Krause	C	0%	3/17/22	\$115,000	\$3,800	X	X	15 Jun
328	Morgan	One Bedroom	Jaw Ludwig	C	0%	3/28/22	\$360,000	\$5,500	X	X	30 Jun
241	Morgan	Studio	Kay Tim	C		5/20/22	\$115,000	\$3,800			
							\$945,000	\$18,600			

Inquiries-Calls and Website	Weekly Call Goals	Completed Calls (out)	Tours/Visits	Event Attendance
20	10	10	3	N/A

IL Available Apartments-Ready for Occupancy				
Apt #	Bldg	Apt type	Entrance Fee	Monthly Fee
	M/C/P/O/F	S/SD/1BR/2BR		
205	Perry	2BR	\$495,000	\$6,500
245	Morgan	1BR	\$355,000	\$5,500
311	Perry	1 BR	\$357,000	\$5,500
328	Morgan	1 BR	\$345,000	\$5,500
411	Perry	Studio	\$90,000	\$3,800
420	Perry	Studio	\$90,000	\$3,800
			\$1,732,000	\$30,600

AL Available Apartments LIMITED AVAIL FOR PRIVATE PAY		
Apt #	Bldg	Apt type
	M/C/P/O/F	S/SD/1BR/2BR/2BRD
107	Perry	Studio
207	Perry	Studio
224	Perry	Studio

Total # Apts by Type	Total	Unoccupied	# Res
Apts			
IL Studio*	28	6	22
IL Deluxe Studio	2	0	2
IL Jr 1BR	1	0	1
IL 1BR	15	3	13
IL 2BR	6	2	7
IL 2BR O & F	4	0	6
IL 1BR O & F	6	0	8
AL Studio**	18	3	15
AL 1 BR**	2	0	2
TOTAL	82	14	70

Actual Occupancy vs. Budgeted Occupancy	
IL Occupancy	
Total IL Apts*	62
Occupied IL Apts	51
IL Apts In Process	4
Vacant IL Apts	11
% IL Occupancy	82.26%
AL Occupancy	
Total AL Apts**	20
Occupied AL Apts	17
Vacant AL Apts	3
% AL Occupancy	85.00%
Budgeted AL Occupancy	100.00%

Campus Occupancy (IL & AL)
Total Occupied Apts 68
Total Apartments* 82
Campuswide Occupancy 82.92%

IL Apartments Not Available for Sale (unoccupied due to death, move, or other use)					
Apt #	Bldg	Apt type	Comments	Entrance Fee	Monthly Fee
	M/C/P/O/F	S/SD/1BR/2BR			
107	Perry	Studio	Assisted Living/Temp. Gym		
207	Perry	Studio	Assisted Living		
240	Morgan	Studio	Guest Apartment		
241	Morgan	Studio	(Death)	\$115,000	\$3,800
243	Morgan	Studio	Patt's Office		
329	Morgan	Studio	PPE Storage		
406	Perry	Studio	Pending construction		
408	Perry	Two-Bedroom	Under construction		
423	Perry	Studio	Transition to AL		

Red = Renovations or cosmetic updates needed.

*Guest Room 240 and Office 243 not included in occupancy/inventory
**211 (1 bed) & 219 (studio) are AL Apartments, occupied by IL Residents