

**Heritage on the Marina**  
**For the Four Months Ending**  
**4/30/2022**

	<b>2022 Annual Budget</b>	<b>2022 1-Month Budget</b>	<b>Current Month Actual</b>	<b>Current Month Variance</b>	<b>Current YTD Budget</b>	<b>Current YTD Actual</b>	<b>Year To Date Variance</b>
<b>Operating Revenue</b>							
Monthly Care Fees (Incl. Type C)	\$4,486,014	\$373,835	\$330,729	(\$43,106)	\$1,495,338	\$1,331,183	(\$164,155)
MCF Fee Subsidy	(170,004)	(14,167)	(12,968)	1,199	(56,668)	(52,422)	4,246
SNF Private Pay Fees	915,936	76,328	93,250	16,922	305,312	373,700	68,388
AL Private Pay Fees	479,160	39,930	44,600	4,670	159,720	166,826	7,106
Medicare Type A and Type B	797,232	66,436	13,750	(52,686)	265,744	160,389	(105,355)
Amortized Entry Fees	1,138,092	94,841	96,018	1,177	379,364	386,478	7,114
Guest Charges	24,996	2,083	1,407	(676)	8,332	4,048	(4,284)
Processing Fees/Community Fee	9,000	750	2,500	1,750	3,000	17,500	14,500
Other Resid, Program Fees	24,996	2,083	2,380	297	8,332	9,493	1,161
<b>Total Operating Revenue</b>	<b>\$7,705,422</b>	<b>\$642,119</b>	<b>\$571,666</b>	<b>(\$70,453)</b>	<b>\$2,568,474</b>	<b>\$2,397,194</b>	<b>(\$171,280)</b>
<b>Expense</b>							
Operating Expense	12,616,128	1,051,344	987,622	(63,722)	4,205,376	3,848,031	(357,345)
Depreciation	1,032,588	86,049	76,802	(9,247)	344,196	307,208	(36,988)
<b>Total Expense</b>	<b>\$13,648,716</b>	<b>\$1,137,393</b>	<b>\$1,064,424</b>	<b>(\$72,969)</b>	<b>\$4,549,572</b>	<b>\$4,155,239</b>	<b>(\$394,333)</b>
<b>Operating Income/(Loss)</b>	<b>(5,943,294)</b>	<b>(495,275)</b>	<b>(492,758)</b>	2,516	<b>(1,981,098)</b>	<b>(1,758,045)</b>	223,053
<b>Other Income &amp; Expense</b>							
Donations & Bequests	30,000	2,500	2,670	170	10,000	11,501	1,501
Planning & Development	(650,004)	(54,167)	(32,178)	21,989	(216,668)	(87,397)	129,271
Other Income	12,000	1,000	943	(57)	4,000	2,155	(1,845)
<b>Sub Total</b>	<b>(608,004)</b>	<b>(50,667)</b>	<b>(28,565)</b>	<b>22,102</b>	<b>(202,668)</b>	<b>(73,741)</b>	<b>128,927</b>
<b>Pre-Investment Net Income/(Loss)</b>	<b>(6,551,298)</b>	<b>(545,942)</b>	<b>(521,323)</b>	<b>24,618</b>	<b>(2,183,766)</b>	<b>(1,831,786)</b>	<b>351,980</b>
Total Investment Income	3,599,460	299,955	(5,173,916)	(5,473,871)	1,199,820	(10,332,146)	(11,531,966)
Investment Management Fee	(150,000)	(12,500)	(25,527)	(13,027)	(50,000)	(55,678)	(5,678)
<b>Net Investment Income</b>	<b>3,449,460</b>	<b>287,455</b>	<b>(5,199,443)</b>	<b>(5,486,898)</b>	<b>1,149,820</b>	<b>(10,387,824)</b>	<b>(11,537,644)</b>
<b>Net Income/(Loss)</b>	<b>(3,101,838)</b>	<b>(258,487)</b>	<b>(5,720,766)</b>	<b>(5,462,280)</b>	<b>(1,033,946)</b>	<b>(12,219,610)</b>	<b>(11,185,664)</b>

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<b>Summary by Department</b>							
Health Center	2,582,856	215,238	210,265	4,973	860,952	904,299	(43,347)
Food Service	2,826,432	235,536	217,268	18,268	942,144	875,235	66,909
Administration	2,624,136	218,678	236,162	(17,484)	874,712	739,787	134,925
Maintenance & Security	1,159,548	96,629	90,322	6,307	386,516	383,254	3,262
General Expense	1,025,652	85,471	83,989	1,482	341,884	317,379	24,505
Housekeeping	631,584	52,632	44,372	8,260	210,528	198,323	12,205
Activities/Wellness	515,880	42,990	37,560	5,430	171,960	152,220	19,740
Other Nursing and Medical Related	971,040	80,920	62,914	18,006	323,680	237,851	85,829
Medicare	279,000	23,250	4,771	18,479	93,000	39,682	53,318
<b>Total</b>	<b>12,616,128</b>	<b>1,051,344</b>	<b>987,622</b>	<b>63,722</b>	<b>4,205,376</b>	<b>3,848,031</b>	<b>357,345</b>
<b>Grand Total</b>	<b>12,616,128</b>	<b>1,051,344</b>	<b>987,622</b>	<b>63,722</b>	<b>4,205,376</b>	<b>3,848,031</b>	<b>357,345</b>

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<b>Summary by Expense</b>							
Wages & Salaries	5,215,140	434,595	391,320	43,275	1,738,380	1,469,899	268,481
Employee Benefits	1,369,632	114,136	53,581	60,555	456,544	365,592	90,952
Workers Comp Insurance	206,124	17,177	14,293	2,884	68,708	50,717	17,991
Unemployment	24,996	2,083	1,039	1,044	8,332	5,364	2,968
Vacations & Holidays	476,100	39,675	26,913	12,762	158,700	181,222	(22,522)
Food	477,504	39,792	41,785	(1,993)	159,168	155,326	3,842
Food-Wine & Beer	24,996	2,083	4,735	(2,652)	8,332	10,780	(2,448)
Utilities	661,956	55,163	54,579	584	220,652	213,273	7,379
Professional Fees	197,496	16,458	14,128	2,330	65,832	55,456	10,376
Security Services	245,004	20,417	17,801	2,616	81,668	79,108	2,560
Insurance	288,696	24,058	21,630	2,428	96,232	86,550	9,682
Contract, Grounds Maintenance	199,680	16,640	26,465	(9,825)	66,560	95,887	(29,327)
Cleaning Supp & Paper Products	177,996	14,833	14,544	289	59,332	53,782	5,550
Equipment & Long term Maintenance	228,504	19,042	15,107	3,935	76,168	63,523	12,645
Hshld, Equip, & Carpet Replacement	68,004	5,667	2,478	3,189	22,668	11,785	10,883
Maintenance Expendable Supplies	32,004	2,667	4,086	(1,419)	10,668	9,078	1,590
Outside Services	1,660,296	138,358	146,725	(8,367)	553,432	526,195	27,237
Accounting Fees	88,560	7,380	13,000	(5,620)	29,520	42,500	(12,980)
Legal Fees	114,828	9,569	25,018	(15,449)	38,276	38,839	(563)
Activities, Chapel, Arts, O&A, Gorman	46,512	3,876	4,934	(1,058)	15,504	18,461	(2,957)
Marketing	176,496	14,708	12,792	1,916	58,832	36,449	22,383
Development	12,504	1,042	0	1,042	4,168	8,373	(4,205)
IL/AL Medical Fees & Services	66,504	5,542	11,675	(6,133)	22,168	32,467	(10,299)
Medical Supplies	93,000	7,750	7,046	704	31,000	30,747	253
Association Dues	24,000	2,000	1,435	565	8,000	5,924	2,076
Licenses, taxes, fees	51,696	4,308	15,770	(11,462)	17,232	25,390	(8,158)
Communications	18,000	1,500	1,473	27	6,000	7,171	(1,171)
Office Supplies/Computers/IT	117,996	9,833	10,156	(323)	39,332	26,807	12,525
Board Expense	5,004	417	0	417	1,668	0	1,668
Holiday Party	21,000	1,750	0	1,750	7,000	0	7,000
Continuing Education/In-Service	8,004	667	1,018	(351)	2,668	4,760	(2,092)
Conference & Travel	8,508	709	1,813	(1,104)	2,836	1,843	993
Van Expense	24,996	2,083	1,233	850	8,332	6,113	2,219
COVID-19 Related	177,492	14,791	30,334	(15,543)	59,164	132,908	(73,744)
Miscellaneous	6,900	575	270	305	2,300	1,455	845
Less Transfer for Arts, O&A Programs	0	0	(1,554)	1,554	0	(5,713)	5,713
<b>Total</b>	<b>12,616,128</b>	<b>1,051,344</b>	<b>987,622</b>	<b>63,722</b>	<b>4,205,376</b>	<b>3,848,031</b>	<b>357,345</b>

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<b>Food Service</b>							
Wages & Salaries	477,252	39,771	38,225	1,546	159,084	135,695	23,389
Employee Benefits	171,204	14,267	8,112	6,155	57,068	50,274	6,794
Workers Comp Insurance	23,352	1,946	1,817	129	7,784	5,778	2,006
Vacations & Holidays	35,412	2,951	1,497	1,454	11,804	11,788	16
Food	477,504	39,792	41,785	(1,993)	159,168	155,326	3,842
Food-Wine & Beer	24,996	2,083	4,735	(2,652)	8,332	10,780	(2,448)
Management Fees	61,500	5,125	4,975	150	20,500	19,901	599
Cleaning Supplies & Paper Products	99,996	8,333	8,054	279	33,332	31,191	2,141
Household Replacements	20,004	1,667	453	1,214	6,668	7,268	(600)
Equipment Maintenance	20,004	1,667	639	1,028	6,668	2,889	3,779
Contract Maintenance	20,004	1,667	1,280	387	6,668	5,480	1,188
Licenses	1,704	142	105	37	568	418	150
Office Supplies/Printing	15,000	1,250	1,497	(247)	5,000	4,738	262
Outside Services	1,274,004	106,167	101,987	4,180	424,668	416,225	8,443
COVID-19 Related	99,996	8,333	1,911	6,422	33,332	16,148	17,184
Miscellaneous	4,500	375	198	177	1,500	1,335	165
<b>Total Food Service</b>	<b>2,826,432</b>	<b>235,536</b>	<b>217,268</b>	<b>18,268</b>	<b>942,144</b>	<b>875,235</b>	<b>66,909</b>
<b>Housekeeping</b>							
Salaries & Wages	332,040	27,670	23,250	4,420	110,680	96,278	14,402
Employee Benefits	134,004	11,167	9,429	1,738	44,668	42,931	1,737
Workers Comp Insurance	22,944	1,912	1,546	366	7,648	5,610	2,038
Vacations & Holidays	31,596	2,633	1,714	919	10,532	11,910	(1,378)
Cleaning Supplies & Paper Products	78,000	6,500	6,490	10	26,000	22,591	3,409
Household Replacements	3,996	333	481	(148)	1,332	574	758
Carpet Replacements	5,004	417	0	417	1,668	0	1,668
Outside Services	9,996	833	0	833	3,332	12,112	(8,780)
COVID-19 Related	12,000	1,000	1,462	(462)	4,000	5,361	(1,361)
<b>Total Housekeeping</b>	<b>631,584</b>	<b>52,632</b>	<b>44,372</b>	<b>8,260</b>	<b>210,528</b>	<b>198,323</b>	<b>12,205</b>

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<b>Maintenance &amp; Security</b>							
Wages & Salaries	315,540	26,295	24,151	2,144	105,180	98,828	6,352
Employee Benefits	74,820	6,235	(920)	7,155	24,940	15,402	9,538
Workers Comp Insurance	15,528	1,294	1,018	276	5,176	3,727	1,449
Vacations & Holidays	25,980	2,165	1,454	711	8,660	10,597	(1,937)
Security Services	245,004	20,417	17,801	2,616	81,668	79,108	2,560
Van/Transportation	24,996	2,083	1,233	850	8,332	6,113	2,219
Equipment Maintenance	203,496	16,958	14,469	2,489	67,832	56,522	11,310
Contract Maintenance	85,176	7,098	13,976	(6,878)	28,392	62,856	(34,464)
Expendable Supplies	32,004	2,667	4,086	(1,419)	10,668	9,078	1,590
Equipment Replacements	35,004	2,917	1,544	1,373	11,668	3,661	8,007
Conferences & Travel	2,004	167	0	167	668	0	668
Grounds Maintenance	84,996	7,083	11,209	(4,126)	28,332	25,838	2,494
COVID-19 Related	15,000	1,250	0	1,250	5,000	5,165	(165)
<b>Total Maintenance &amp; Security</b>	<b>1,159,548</b>	<b>96,629</b>	<b>90,022</b>	<b>6,607</b>	<b>386,516</b>	<b>376,894</b>	<b>9,622</b>
<b>Activities/Wellness</b>							
Wages & Salaries	326,100	27,175	24,124	3,051	108,700	91,568	17,132
Employee Benefits	90,120	7,510	6,989	521	30,040	29,152	888
Workers Comp Insurance	16,380	1,365	1,085	280	5,460	4,092	1,368
Vacations & Holidays	34,272	2,856	1,982	874	11,424	12,430	(1,006)
Activities	45,288	3,774	3,380	394	15,096	12,749	2,347
Chapel Expense	1,224	102	0	102	408	0	408
COVID-19 Related	2,496	208	0	208	832	2,229	(1,397)
Misc Exp for Arts, O&A, Gorman Programs	0	0	1,554	(1,554)	0	5,713	(5,713)
Transfer for Arts, O&A, Gorman Programs	0	0	(1,554)	1,554	0	(5,713)	5,713
<b>Total Activities</b>	<b>515,880</b>	<b>42,990</b>	<b>37,560</b>	<b>5,430</b>	<b>171,960</b>	<b>152,220</b>	<b>19,740</b>

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<b>Health Center</b>							
Wages & Salaries	1,634,328	136,194	145,385	(9,191)	544,776	540,510	4,266
Employee Benefits	431,376	35,948	11,382	24,566	143,792	128,434	15,358
Workers Comp Insurance	80,436	6,703	5,694	1,009	26,812	19,652	7,160
Vacations & Holidays	134,916	11,243	7,710	3,533	44,972	57,545	(12,573)
Professional Fees	59,004	4,917	2,500	2,417	19,668	10,750	8,918
Medical Supplies	66,000	5,500	6,701	(1,201)	22,000	18,711	3,289
Household Replacements	3,996	333	0	333	1,332	282	1,050
Outside Services	70,296	5,858	9,980	(4,122)	23,432	20,686	2,746
Licenses	24,996	2,083	2,072	11	8,332	8,288	44
Medical Fees	35,004	2,917	785	2,132	11,668	5,822	5,846
Equipment Maintenance	3,000	250	0	250	1,000	3,154	(2,154)
Communications	6,000	500	306	194	2,000	1,276	724
Continuing Education/Inservice	3,000	250	0	250	1,000	609	391
Office Supplies/Printing	3,000	250	0	250	1,000	520	480
Contract Maintenance	9,504	792	0	792	3,168	1,713	1,455
Conferences & Travel	0	0	1,485	(1,485)	0	2,387	(2,387)
COVID-19 Related	18,000	1,500	16,263	(14,763)	6,000	83,959	(77,959)
<b>Total Health Center and Nursing</b>	<b>2,582,856</b>	<b>215,238</b>	<b>210,265</b>	<b>4,973</b>	<b>860,952</b>	<b>904,299</b>	<b>(43,347)</b>
<b>Other Nursing and Medical Related</b>							
Wages & Salaries	619,560	51,630	25,936	25,694	206,520	114,435	92,085
Employee Benefits	179,244	14,937	6,626	8,311	59,748	30,187	29,561
Workers Comp Insurance	42,756	3,563	2,818	745	14,252	10,681	3,571
Vacations & Holidays	57,984	4,832	3,124	1,708	19,328	18,369	959
COVID-19 Related	9,996	833	10,698	(9,865)	3,332	20,045	(16,713)
Outside Medical Fees, Services	6,504	542	506	36	2,168	8,827	(6,659)
Professional Fees	30,000	2,500	2,500	0	10,000	10,000	0
Other Exp for IL/AL Medical Care	24,996	2,083	10,384	(8,301)	8,332	17,818	(9,486)
<b>Total Other Nursing and Medical</b>	<b>971,040</b>	<b>80,920</b>	<b>62,592</b>	<b>18,328</b>	<b>323,680</b>	<b>230,362</b>	<b>93,318</b>

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<b>Medicare</b>							
Medical Supplies	27,000	2,250	23	2,227	9,000	4,547	4,453
Professional Fees	6,996	583	0	583	2,332	0	2,332
COVID-19 Related	0	0	0	0	0	0	0
Outside Services	245,004	20,417	4,747	15,670	81,668	35,135	46,533
<b>Total Medicare</b>	<b>279,000</b>	<b>23,250</b>	<b>4,771</b>	<b>18,479</b>	<b>93,000</b>	<b>39,682</b>	<b>53,318</b>

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<b>Administration</b>							
Wages & Salaries	1,510,320	125,860	110,248	15,612	503,440	392,585	110,855
Employee Benefits	288,864	24,072	11,964	12,108	96,288	69,212	27,076
Workers Comp Insurance	4,728	394	315	79	1,576	1,178	398
Vacations & Holidays	155,940	12,995	9,432	3,563	51,980	58,584	(6,604)
Accounting Fees	88,560	7,380	13,000	(5,620)	29,520	42,500	(12,980)
Marketing, Life Care Residents Development	176,496	14,708	12,792	1,916	58,832	36,449	22,383
	12,504	1,042	0	1,042	4,168	8,373	(4,205)
Association Dues	24,000	2,000	1,435	565	8,000	5,924	2,076
Outside Services	60,996	5,083	30,010	(24,927)	20,332	42,037	(21,705)
Communications	12,000	1,000	1,167	(167)	4,000	5,895	(1,895)
Office Supplies/Printing/Postage	49,992	4,166	1,918	2,248	16,664	9,357	7,307
Licenses, taxes, fees	24,996	2,083	13,593	(11,510)	8,332	16,683	(8,351)
Legal Fees	114,828	9,569	25,018	(15,449)	38,276	38,839	(563)
Conferences & Travel	6,504	542	328	214	2,168	(544)	2,712
Professional Fees	39,996	3,333	3,853	(520)	13,332	8,446	4,887
Continuing Education/Inservice	5,004	417	1,018	(601)	1,668	4,151	(2,483)
COVID-19 Related	20,004	1,667	0	1,667	6,668	0	6,668
Miscellaneous	2,400	200	72	128	800	119	681
Holiday Party	21,000	1,750	0	1,750	7,000	0	7,000
Board Expenses	5,004	417	0	417	1,668	0	1,668
<b>Total Administration</b>	<b>2,624,136</b>	<b>218,678</b>	<b>236,162</b>	<b>(17,484)</b>	<b>874,712</b>	<b>739,787</b>	<b>134,925</b>
<b>General Expenses</b>							
Utilities	661,956	55,163	54,579	584	220,652	213,273	7,379
Insurance	288,696	24,058	21,630	2,428	96,232	86,550	9,682
Computers & IT	50,004	4,167	6,741	(2,574)	16,668	12,192	4,476
<b>Total General Expenses</b>	<b>1,000,656</b>	<b>83,388</b>	<b>82,951</b>	<b>437</b>	<b>333,552</b>	<b>312,015</b>	<b>21,537</b>



***Heritage on the Marina  
For the Four Months Ending  
4/30/2022***

<b>2022 Annual Budget</b>	<b>2022 1-Month Budget</b>	<b>Current Month Actual</b>	<b>Current Month Variance</b>	<b>Current YTD Budget</b>	<b>Current YTD Actual</b>	<b>Year To Date Variance</b>
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