



Weekly Marketing Occupancy and Inventory Report (Excluding SNF)
Week ending: 6/17/2022

IL Apartments in Process												
Apt #	Bldg	Apt type	Resident Name(s)	Contract Type	EF Repay Type	Date Selected	Entrance Fee	Monthly Fee	Financial	Medical	Contract Date (EF Paid)	Move In Date
245	Morgan	One Bedroom	Katherine Krebs	C	0%	6/7/22	\$355,000	\$5,500	X			
328	Morgan	One Bedroom	Jaw Ludwig	C	0%	3/28/22	\$360,000	\$5,500	X	X	17-Jun	30-Jun
241	Morgan	Studio	Kay Tim	C	0%	5/20/22	\$115,000	\$3,800	X			
							\$830,000	\$14,800				

Inquiries-Calls and Website	Weekly Call Goals	Completed Calls (out)	Tours/Visits	Event Attendance
20	10	10	3	N/A

IL Available Apartments-Ready for Occupancy					
Apt #	Bldg	Apt type	Entrance Fee	Monthly Fee	
205	Perry	2BR	\$495,000	\$6,500	
241	Morgan	Studio	\$115,000	\$3,800	
245	Morgan	1BR	\$355,000	\$5,500	
311	Perry	1 BR	\$357,000	\$5,500	
328	Morgan	1 BR	\$360,000	\$5,500	
411	Perry	Studio	\$90,000	\$3,800	
420	Perry	Studio	\$90,000	\$3,800	
			\$1,862,000	\$34,400	

AL Available Apartments NOT AVAIL FOR PRIVATE PAY		
Apt #	Bldg	Apt type
107	Perry	Studio
207	Perry	Studio
220	Perry	Studio
222	Perry	Studio
224	Perry	Studio

Actual Occupancy vs. Budgeted Occupancy	
IL Occupancy	
Total IL Apts*	62
Occupied IL Apts	50
IL Apts In Process	3
Vacant IL Apts	12
% IL Occupancy	80.65%
Budgeted IL Occupancy EO Q4	
AL Occupancy	92.00%
AL Occupancy	
Total AL Apts**	20
Occupied AL Apts	15
Vacant AL Apts	3
% AL Occupancy	75.00%
Budgeted AL Occupancy	100.00%

Apts	Total # Apts by Type	Total	Unoccupied	# Res
IL Studio*		28	7	21
IL Deluxe Studio		2	0	2
IL Jr 1BR		1	0	1
IL 1BR		15	3	13
IL 2BR		6	2	7
IL 2BR O & F		4	0	6
IL 1BR O & F		6	0	8
AL Studio**		18	5	12
AL 1 BR**		2	0	2
TOTAL		82	17	72

Campus Occupancy (IL & AL)
Total Occupied Apts 65
Total Apartments* 82
Campuswide Occupancy 79.26%

IL Apartments Not Available for Sale (unoccupied due to death, move, or other use)						
Apt #	Bldg	Apt type	Comments	Entrance Fee	Monthly Fee	
240	Morgan	Studio	Guest Apartment			
243	Morgan	Studio	Patti's Office			
246	Morgan	Deluxe Studio	Under construction - conversion	TBD		
329	Morgan	Deluxe Studio	Under construction - conversion	TBD		
406	Perry	Studio	Pending construction			
408	Perry	Two-Bedroom	Under construction	TBD		
423	Perry	Studio	Transition to AL			

Red = Renovations or cosmetic updates needed.

*Guest Room 240 and Office 243 not included in occupancy/inventory
**211 (1 bed) & 219 (studio) are AL Apartments, occupied by IL Residents